

Contact

www.linkedin.com/in/varun-ravula-7170891a (LinkedIn)

Top Skills

Inventory Planning
Enjoy Challenges
Teamwork

Languages

English (Full Professional)
Hindi (Professional Working)

Varun Ravula

Building EasyReplenish to optimize inventory for apparel and accessory brands. Helping them decide what to stock, when to stock, and how much to stock using 20+ data points.

Bengaluru, Karnataka, India

Summary

Cutting losses due to inventory stockouts and Overstocking for Omnichannel brands.

What are we solving?

1. Ensuring 95% availability of Bestsellers.
2. Reduce the total inventory to be stocked at the warehouse by accurate sales trend analytics and forecasting.

Experience - Inventory Planning Expert at Udaan, a B2B e-commerce company.

Instrumental in inventory replenishment planning, product managed internal tools related to supply chain.

Experience

EasyReplenish

Co-founder and Chief Product Officer

October 2023 - Present (2 years 9 months)

Bengaluru, Karnataka, India

udaan.com

4 years 1 month

Senior Inventory Planning Manager

November 2020 - September 2023 (2 years 11 months)

Bengaluru, Karnataka, India

Responsible for 60,000 products to be maintained across 6 WHs and ensure 95% availability.

Inventory Replenishment Manager

September 2019 - November 2020 (1 year 3 months)

Bengaluru, Karnataka, India

Kitchen Engineers

CEO

October 2017 - May 2019 (1 year 8 months)

Hyderabad, Telangana, India

Started and built a successful profit making company that prepares and delivers clean and healthy meals.

Responsible for driving the growth of revenue and profit margins - Made the company operationally profitable from the 5th month of starting the operations. Achieved 15% MoM growth for the first 12 months.

Analyzing cooking costs (micro economics) - Implementing methods to reduce wastage and increase profitability. Brought the wastage down to 2% from 5%.

Maintaining quality & consistency - This is a particularly difficult job for a small company. So I developed SOPs that worked for me which helped maintaining consistency without increasing the costs.

Narayana Educational Society

Head of the Department, Physics

July 2014 - August 2017 (3 years 2 months)

Hyderabad Area, India

Helping students better understand the concepts of Physics.

Responsible to improve the performance of 60 students who are preparing for the most difficult competitive exam in India - IIT JEE.

Out of my own interest, I got involved into designing curriculum and improving the study material for students.

Education

Indian Institute of Technology (Indian School of Mines), Dhanbad

Indian School of Mines

Bachelor of Technology (B.Tech.), Petroleum Engineering · (2009 - 2013)

